# **FOCUS**



## **Quarterly Fund Review**

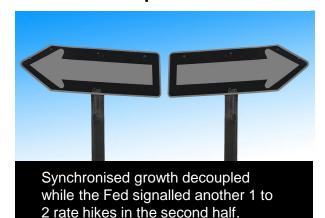
Q2 2018 : Multi-Asset Growth Strategy (MAGS)



## **Key Investment Themes**

June quarter 2018

#### **US** decouples from rest



#### **Emerging markets sell-off**



#### Trade tensions ramp up



#### **Big Dollar strength**



#### **Geopolitical risk returns**



#### **Equities bounce a little**



## **Strategy**

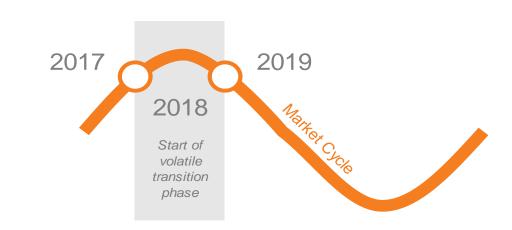
### MAGS investment strategy is focused on our central 'navigating the turn' scenario

We believe we are in the midst of a late-cycle market where sentiment gyrates between near term positives and larger fundamental negatives that will ultimately usher in a lower return environment over the medium term. Over the next 12 months, our proprietary CVS dynamic positioning process shows that risk is skewed to the downside. This drives the current defensive bias of the MAGS Fund, though dynamic activity continues to manage growth allocations in line with shorter-term market movements.

### Our approach to the 'key questions'

- > Where are we? 2018 exhibits behaviours typical of a late-cycle, momentum-driven, expensive equity market, characterised by heightened volatility.
- > What's driving volatility? Near term supportive factors (eg. earnings momentum, accommodative policy, synchronised global growth) conflict with increasing fundamental headwinds (eg. valuations, yield curve, rising rates).
- > What are we doing? With US recession risks rising (though not yet fully priced in) for 2019/20 and markets typically looking 6-12 months ahead, investment strategy centres on navigating the turn in the market cycle.
- > How are we doing it? We maintain a defensive bias to address the larger fundamental risks, but tactically nimble to both add risk at oversold levels, and de-risk again at overbought levels in line with our CVS process signals.

### The 'big picture' view



### Key watch points for Q3

- Trade policy escalation
- UK politics / Brexit
- US earnings season
- Fed policy & yield curve
- Wage & inflation data
- US Dollar & Emerging Mkts

# Dynamic Real Return Series

Key features of our approach to generating real outcomes



### OUTCOME FOCUSED

Growth-style real return objective with half the volatility of the share market.



# DYNAMIC MANAGEMENT

Large, systematic adjustments of market exposures. Embedding a return skew for tighter risk control.



# DOWNSIDE LIMITATION

Greater focus on cost-effective downside limitation strategies.



# REAL DIVERSIFICATION

Broader range of nontraditional return sources to provide real diversification.

# **Objectives**

### Russell Investments Dynamic Real Return Series

Russell Investments Dynamic Real Return Volatility Drawdown Income Return Series: Objective Objective Risk Focus Focus Inflation + % ASX Vol Multi-Asset Growth Strategy High 5% 2/3 Low Plus Fund (MAGS+) Inflation + % ASX Vol Multi-Asset Growth Strategy Fund High Medium 4% 1/2 (MAGS) Inflation+ % ASX Vol Multi-Asset Income Strategy Fund High High 1/3 2% (MAIS)

#### Focus on real outcomes

Our dynamic real return funds cover a range of objectives, to suit investors needing a specific real return, with a smoother journey along the way.

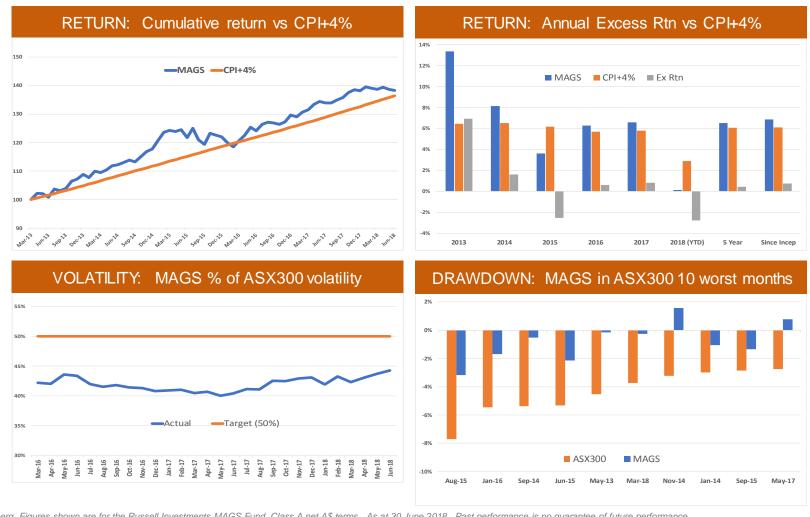
Dynamic risk management, wider allocation ranges, a focus on downside risk and a broad set of alternative return sources are the keys to success.

Return objectives shown are net of fees.

Source: Russell Investments

## **Outcomes**

### MAGS remains on track against overall return, volatility and drawdown objectives



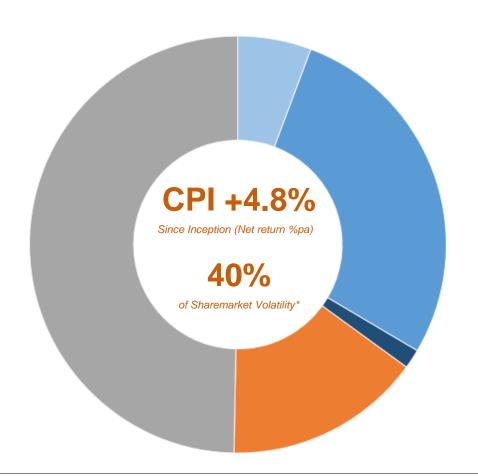
Source: Russell Investments, Bloomberg. Figures shown are for the Russell Investments MAGS Fund, Class A net A\$ terms. As at 30 June 2018. Past performance is no guarantee of future performance.

MAGS currently holds a 50% growth / 50% defensive asset allocation. The degree of defensiveness has been reduced since Sep-17 when the portfolio was 62% defensive.

### Asset allocation (30 June 2018)

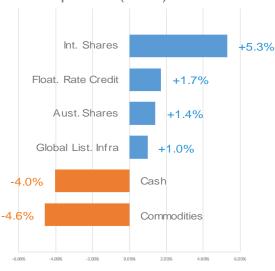
Australian Shares	5.
Russell Investments Australian Factor Exposure Fund	2
Vinva Australian Equitised Long/Short	
Options (ASX200)	
Futures (ASX200)	
International Shares 2	27.
Russell Investments Global Opportunities Fund	
Russell Investments Global Opportunities Fund – A\$ Hedge	d 1
Vinva Asia-Pacific Equity Long/Short Fund	
Futures – Basket (Strategic)	
Futures – Emerging Markets Futures – USA	
Tutules – OOA	
Property	1.
Russell Investments Int'l Property Securities Fund	
Alternatives	15.
Commodity Futures (Strategic)	
Russell Investments Emerging Market Debt (Local) Fund	
Russell Investments Multi-Strategy Volatility Premia Fund	
Russell Investments Global High Yield Fund – A\$ Hedged	
Russell Investments Global List. Infrastruct. Fund – A\$ Hed	ged
Fixed Income & Cash	49.
Pernetual High Grade Treasury Fund	
Perpetual High Grade Treasury Fund Metrics Credit Div. Aust. Senior Loan Fund	
Perpetual High Grade Treasury Fund Metrics Credit Div. Aust. Senior Loan Fund Russell Investments Floating Rate Fund – A\$ Hedged	
Metrics Credit Div. Aust. Senior Loan Fund	1
Metrics Credit Div. Aust. Senior Loan Fund Russell Investments Floating Rate Fund – A\$ Hedged	,

Defensive



#### **Key allocation shifts (Q2)**

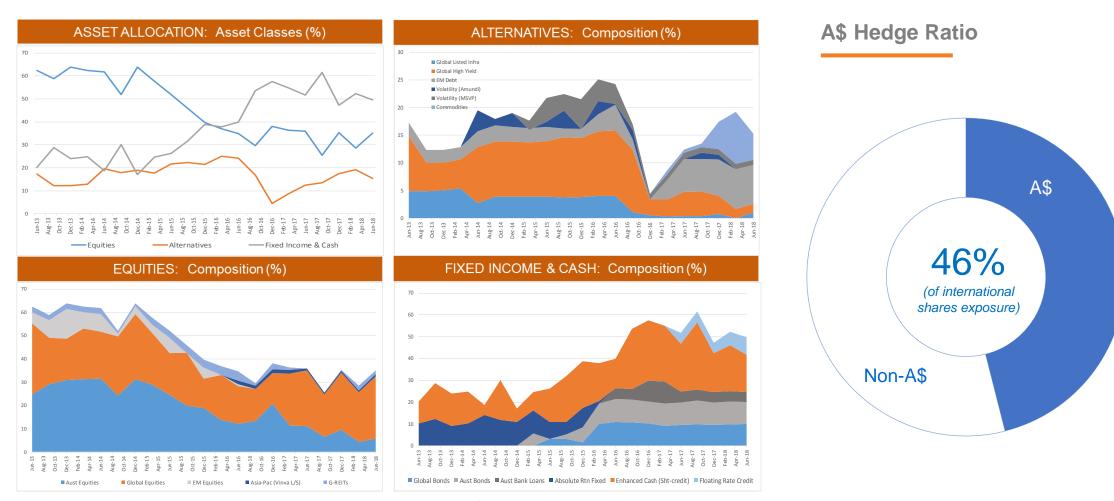
Total growth allocation was increased marginally during the quarter (+3%).



Source: Russell Investments. Figures shown are for Russell Investments MAGS Fund, Class A, net A\$ terms. As at 30 June 2018. Past performance is no guarantee of future performance.

## **Dynamic management**

International shares allocation increased during Q2 to cover market bounce, floating rate credit increased in line with duration underweight, commodities trimmed as oil price spiked.



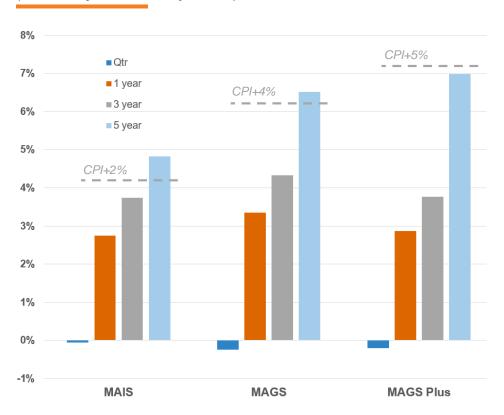
Source: Russell Investments. Figures shown are for the Russell Investments MAGS Fund, Class A net A\$ terms. As at 30 June 2018. Past performance is no guarantee of future performance.

## **Performance**

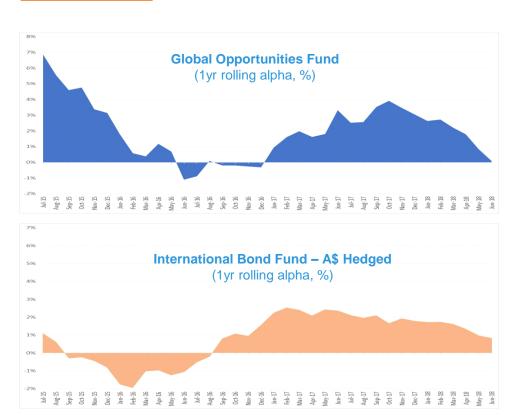
All funds in the dynamic real return series delivered slight falls in the June quarter. Softening of excess returns from global shares and bonds detracted. Achievement of CPI+ return objectives remains on track.

### **Dynamic Real Return Series**

(versus 5 year CPI+ objectives)



### Global sector alpha slows after recent strength



Source: Russell Investments. Returns shown for Russell Investments MAIS Fund and MAGS Fund and MAGS Fund and Russell Investments Global Sector alpha is shown for Russell Investments Global Opportunities Fund and Russell Investments International Bond Fund – A\$ Hedged and calculated as return in excess of fund benchmarks (gross A\$ terms as appropriate for component parts of multi-asset funds). Past performance is not a reliable indicator of future performance.

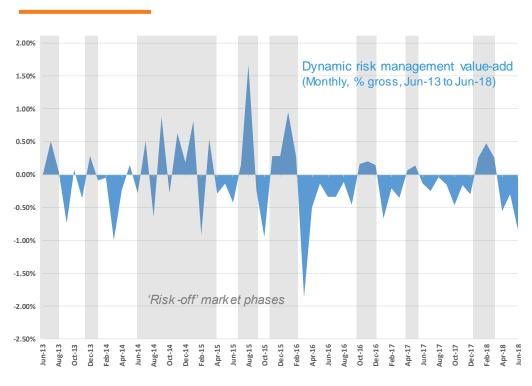
## **Return drivers**

MAGS ended the quarter down 0.25%. Asset allocation return was offset by reversal in previous manager alpha and hedging gains as share markets rebounded in Q2.

# Asset allocation return offset by reversal of hedging gains in Q2 bounce



# Dynamic risk management adds in risk-off phases

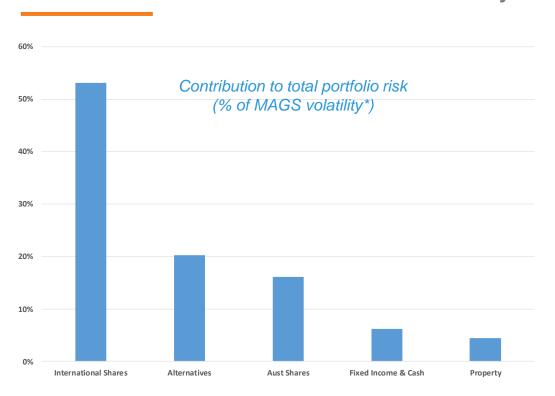


Source: Russell Investments. Russell Investments MAGS Fund (Class A, net A\$). As at 30 June 2018. Past performance is no guarantee of future performance.

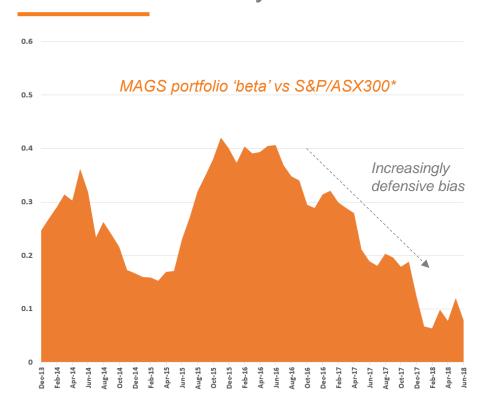
Risk drivers

Market sensitivity of MAGS rose slightly in recent quarters as international equities added, but near lows in keeping with 'navigating the turn' central scenario.

### International shares the main source of volatility



### MAGS market sensitivity remains near lows



Source: Bloomberg, Russell Investments. Russell Investments MAGS Fund (Class A, net A\$).

<sup>\*</sup> Contribution to total portfolio risk expressed as asset class % contribution to total MAGS portfolio standard deviation (Jan-13 to Jun-18). MAGS portfolio beta is rolling 1 year beta vs S&P/ASX300 total return index (Jan-13 to Jun-18). Past performance is no guarantee of future performance.

## **Benefits**

### Russell Investments Dynamic Real Return solutions are fit for the times

### Why consider for your clients?



### Timely

Helps investors address the 'investment challenge' caused by the lower return outlook.



### Sophisticated

Multiple levers to better manage drawdown risk: Dynamic management, Diversification, Downside limitation strategies.



### Focused

Focus on growth-like returns with reduced downside participation and a smoother journey.



### Dynamic

Designed for larger asset allocation shifts to significantly adjust risk through the cycle.



### **Tailored**

Particularly suited to investors with inadequate diversification, sequencing risk issues or heightened downside sensitivity.



### Versatile

Use as a total solution or as a complementary solution to cost-effectively add dynamic management and downside limitation to an existing, less diversified, portfolio.

# Why Russell Investments real return solutions?



# STRONG HERITAGE IN MULTI ASSET INVESTING

- Extensive team of Multi asset investment professionals
- Leverages broader asset class teams
- Purpose built infrastructure around our multi asset proposition



# ROBUST INVESTMENT PROCESS

- Incorporates a powerful transparent asset allocation strategy analysis based on Cycle, Valuation and Sentiment
- · Has a clear focus on risk management
- Employs an open archtecture best of breed approach



STRONG TRACK - RECORD

- Consistently achieved objectives in real return solutions
- Very competitive performance since inception
- Strong risk adjusted returns

# Important information and disclosures

Savanna Pride Holdings Pty Ltd ABN 57 347 787 059 is a Corporate Authorised Representative of WealthSure Financial Services Pty Ltd Australian Financial Services License No 326450. Lawrence O'Neill is an Authorised Representative of WealthSure Financial Services Pty Ltd, Australian Financial Services License No 326450.

The advice contained herein does not take into account your particular objectives, needs or financial situation. Before making a decision regarding the acquisition or disposal of a Financial Product you should assess whether the advice is appropriate to your objectives, needs or financial situation. You may wish to make this assessment yourself or seek the help of your adviser. No responsibility is taken for any person acting on the information provided. Persons doing so, do so at their own risk. Before acquiring a financial product a person should obtain a Product Disclosure Statement (PDS) relating to that product and consider the contents of the PDS before making a decision about whether to acquire the product