

It gives me some pleasure in nominating Lawrie O'Neill of Godfrey Pembroke, Exchange Plaza Perth, for the Money Management Financial Planner of the year award.

I first used Lawrie for my own financial planning over a decade ago and have stayed in regular contact since that time.

As a senior partner in a law firm, I have often had occasions to refer clients for financial planning and advice. For some years, I used both Lawrie and another planner for my clients, but over the last six or seven years I have reverted to using Lawrie exclusively.

I usually attend the first meeting to introduce the client and once a plan has been prepared, I usually review it to ensure the assumptions and general parameters are consistent with my knowledge of the client.

From my observations, Lawrie has dealt with my clients in a very professional and "customer friendly" manner and his planning suggestions and recommendations always seem (I am not a planner) thorough, well balanced and very thoroughly set out, explained and researched.

I know all Lawrie's support staff personally and they appear both dedicated and professional.

I have considered over the last few years, that Lawrie must rank in the top end of the upper echelon of the industry and to be an appropriate and worthy candidate for nomination.

Yours sincerely



KERIN F SMART
CONSULTANT